# Message Text

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INFO OCT-01 ISO-00 STRE-00 L-03 SSO-00 USIE-00 AID-05 CIAE-00 EB-08 FRB-03 INR-07 NSAE-00 TRSE-00 XMB-02 OPIC-03 SP-02 LAB-04 SIL-01 OMB-01 EURE-00 NSC-05 SS-15 STR-04 CEA-01 INRE-00 AGRE-00 /077 W

O 081351Z SEP 77 FM AMEMBASSY BUCHAREST TO SECSTATE WASHDC IMMEDIATE 5336 USDOC WASHDC IMMEDIATE

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E.O. 11652: N/A

TAGS: BEWT, EEWT, RO

SUBJECT: DRAFT AGENDA FOR FOURTH SESSION OF JOINT ECONOMIC

COMMISSION

REF: A) STATE 211954 B) BUCHAREST 6201

- 1. DPM PATAN WILL HOST WORKING DINNER MEETING ON SEPTEMBER 13 FOR AMBASSADOR AND SEVERAL OTHER EMBOFFS TO REVIEW PREPARATIONS FOR JOINT COMMISSION MEETING AND WAYS OF IMPROVING LEGAL FRAMEWORK FOR IMPROVING BILATERAL ECONOMIC/COMMERCIAL RELATIONS.
- 2. IN PREPARATION FOR THIS MEETING, ECON COUNSELOR AND COMATT MET WITH MFT'S FOTA, MUNTEANU (NEW DIRECTOR FOR AMERICAN AFFAIRS WHO REPLACED SIN) AND TIMOFEI ON SEPTEMBER 7 AND MORNING, SEPTEMBER 8. FOTA REVIEWED ON POINT BY POINT BASIS GOR COUNTER DRAFT AGENDA FOR JOINT COMMISSION MEETING. WE WERE GIVEN COPY OF GOR COUNTER DRAFT ON SEPTEMBER 8. TEXT FOLLOWS:
- I. DEVELOPMENT OF TRADE RELATIONS
- -. PROSPECTS FOR THE EXPANSION OF BILATERAL ECONOMIC

RELATIONS:

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- 1) POSSIBLE CHANGES IN THE STRUCTURE OF GOODS EXCHANGES
  - 2) ROMANIAN-AMERICAN TRADE PROMOTION
- B. POSSIBILITIES OF IMPROVING THE JUDICIAL FRAMEWORK OF BILATERAL COMMERCIAL RELATIONS:
  - 1) RENEWAL OF THE ROMANIAN-AMERICAN TRADE AGREEMENT
  - 2) US LICENSE SYSTEM; RECENT LEGAL CHANGES IN THE

#### POLICY TOWARD ROMANIA

- 3) OTHER NON-TARIFF BARRIERS
- C. EXCHANGE OF INFORMATION ON FUTURE GENERAL EXPANSION

## OF BILATERAL TRADE:

- 1) COMMERCIAL EXCHANGES
- 2) MULTILATERAL COMMERCIAL NEGOTIATIONS, INCLUDING

#### THE PROBLEM OF RECIPROCITY AND NON-RECIPROCITY

- D. FINANCIAL MATTERS:
- 1) EXIMBANK
- 2) CCC CREDITS
- 3) OTHER POSSIBILITIES
- II. DEVELOPMENT OF BILATERAL COOPERATION ACTIVITY AND

#### COOPERATION IN THIRD MARKETS

A. DYNAMICS, PROSPECTS AND PROBLEMS OF ROMANIAN-AMERICAN

#### BILATERAL COOPERATION

B. CONCRETE PRIORITY PROJECTS OF ROMANIAN-AMERICAN

#### BILATERAL COOPERATION

C. CONCRETE PRIORITY COOPERATION PROJECTS IN THIRD

### MARKETS

D. THE ROLE OF JOINT CONSULTATIVE GROUPS AND GOVERN-

#### MENT GROUPS FOR:

- 1) ELECTRONICS
- 2) AGRICULTURE
- 3) COOPERATION ON 3RD COUNTRIES

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- III. ACTIVITIES RELATED TO THE FACILITATION OF TRADE AND
- ECONOMIC AND TECHNICAL COOPERATION:
  - A. REPORT OF THE ECONOMIC COUNCIL
  - B. EXCHANGE OF ECONOMIC INFORMATION
  - C. BUCHAREST WORLD TRADE CENTER
  - D. COMMERCIAL PRACTICES AND FACILITIES
  - 1) COMMERCIAL REPRESENTATIVES
  - 2) PERSONNEL HIRING
  - 3) ACCESS TO END-USERS
  - E. NEGOTIATIONS OF COMMERCIAL TRANSACTIONS AND CONTRACT

### **FULFILLMENT**

- 1) SPEEDING UP NEGOTIATIONS
- 2) INTERIM COMMUNICATIONS
- 3) TEMPORARY OFFICES AND PERSONNEL IN BUCHAREST
- F. ISSUANCE OF MULTIPLE ENTRY VISAS
- 3. FOLLOWING ARE FOTA'S COMMENTS ON DRAFT U.S. AGENDA ON POINT BY POINT BASIS (EMBASSY COMMENTS ON CERTAIN POINTS ALSO GIVEN): I.A.--COMMISSION IS BILATERAL FORUM AND SHOULD BEGIN WITH ITEMS ON BILATERAL TRADE AND THEN MOVE ON TO MULTILATERAL TOPICS. THIS ITEM SHOULD BE ADDRESSED BY PATAN AND SEC KREPS IN OPENING PLENARY SESSION.

I.A.1.--WILL BE ADDRESSED IN CONTEXT OF GOR GLOBAL TRADE POLICY INCLUDING REVIEW OF GOR TRADE OUTLOOK FOR OTHER "SOCIALIST" COUNTRIES.

I.A.2.--NOW ITEM I.A.1.

I.B. & I.B.1.--COMBINED AS NEW ITEM I.B.1. GOR WISHES TO PUT EMPHASIS ON PERSPECTIVE FOR IMPROVING LEGAL FRAMEWORK OF U.S.-ROMANIAN TRADE RELATIONS; IT NOW ITEM I.B. (COMMENT: THIS GOR EUPHEMISM FOR MULTIYEAR MFN STATUS FOR ROMANIA.)

I.B.2.--FOTA GAVE NO COMMENT BUT IT DROPPED FROM AGENDA. (COMMENT:

PRESUMABLY THIS WILL BE DISCUSSED UNDER NEW I.B.)

I.C.--CHANGE IN WORDING AND MOVED TO ITEM I.B.2.

I.D., I.D.1., AND I.D.2.-- NO CHANGE.

I.D.3.--CHANGED WORDING TO OTHER POSSIBILITY. IN GOR REVIEW OF THIS ITEM, FOTA SAID THAT RBFT PRESIDENT VOLOSENIUC CONVINCED PATAN THAT LIMITED OFFICIAL USE

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IT IS IN GOR INTEREST TO PROVIDE US WITH INFORMATION ON OTHER SOURCES OF FINANCING AVAILABLE TO GOR AND WHILE GOR WILL ADDRESS THIS POINT AT JOINT COMMISSION SESSION, IT DOES NOT WISH TO PUBLICIZE FACT THAT OTHER CREDIT LINES AVAILABLE TO ROMANIA WILL

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O 081351Z SEP 77
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BE DISCUSSED.

I.E.--DELETED. ACCORDING TO FOTA, DURING GOR REVIEW OF U.S.

DRAFT AGENDA (COMMENT: MEETING HELD MORNING OF 7 SEPTEMBER), PATAN SAID HE IS OPPOSED TO COUNTER TRADE ANBBZUY BACKS BECAUSE IT IS ANTI-ECONOMICAL. FOTA ALSO QUOTED PATAN AS SAYING GOR DOES NOT HAVE SUCH A POLICY. (COMMENT: FOTA RECOGNIZED THAT MANY FTO'S LINK IMPORT CONTRACTS TO SOME SORT OF COMPENSATORY PURCHASES IN ATTEMPTS TO MEET THEIR EXPORT QUOTES. HIS DENIAL THAT THIS IS NOT GOR POLICY, WHILE INTERESTING TO KNOW, DOES NOT SQUARE WITH FACTS OF NUMEROUS RECENT CONTRACT NEGOTIATIONS IN WHICH IT APPEARS ROMANIAN FTO'S PLACING INCREASING EMPHASIS ON COMPENSATORY PURCHASES.)

I.F.--DELETE. NOT GOOD TO HIGHLIGHT THIS AS AGENDA ITEM. (COMMENT: WE FEEL WE MAY BE ABLE TO ACCEPT THIS AS LONG AS GOR COMES PRE-PARED TO DISCUSS GSP AND DECREE 223 UNDER THEIR AGENDA ITEM I.B.)
II.--HAVE BROADENED HEADING TO INCLUDE THIRD COUNTRY PROJECTS.
(COMMENT: WE SUGGEST U.S. REJECT REFERENCE TO THIRD COUNTRY MARKETS IN HEADING. OUR POSITION SHOULD BE THAT APPROPRIATE FORUM FOR THIRD COUNTRY COOPERATION PROJECTS IS ECONOMIC COUNCIL.)
II.A., II.A.1., II.A.2., AND II.A.4.--FOTA SAID DISCUSSION OF THESE
COULD LAST FOR DAYS AND WOULD BE FRUITLESS. GOR WISHES TO REPLACE IT WITH NEW II.A., WHICH WOULD BE ADDRESSED BY PATAN AND SECRETARY LIMITED OFFICIAL USE

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KREPS IN OPENING PLENARY SESSION. (COMMENT: IF GOR UNPREPARED TO DISCUSS WHAT IT MEANS BY COOPERATION PROJECTS, IT PROABABLY COUNTER-PRODUCTIVE TO FORCE THEM TO ADDRESS THESE ISSUES.) II.A.3.--NOW ITEM C. FOTA SAID GOR WILL BE PREPARED TO DO IN-DEPTH REVIEW OF 7 OR 8 THIRD COUNTRY PROJECT POSSIBILITIES. II.B.--DELETE. WILL BE ADDRESSED UNDER NEW ITEM II.A. FOTA ADDED THAT GOR DOES NOT WANT AGENDA TO REFER SPECIFICALLY TO PAST EVENTS, BUT THAT IT SHOULD BE GEARED TO FUTURE. II.C. THROUGH II.C.7.--CHANGED TO NEW ITEM II.B. AGAIN FOTA SAID GOR DOES NOT WISH TO HAVE AGENDA REFER TO SPECIFIC PROJECTS. HE ADDED THAT PATAN FEELS IT IS IN GOR'S INTEREST TO PROVIDE U.S. WITH SPECIFIC INFORMATION ON PRIORITY ROMANIAN PROJECTS AND THAT AT COMMISSION MEETING GOR WILL DO SO ON FROM 6 TO 10 PROJECTS. (COMMENT: WE FEEL OUR INTEREST IN OBTAINING INFORMATION ON SPECIFIC PROJECTS HAS BEEN SERVED BY LISTING OF SPECIFIC PROJECTS IN DRAFT AGENDA. AS GOR IS APPARENTLY WILLING TO PROVIDE US WITH THIS I FORMATION BUT DOES NOT WISH TO ADVER-

TISE TO OTHERS WHICH PROJECTS THEY ARE, WE BELIEVE THAT THE U.S. SHOULD ACCEPT GOR POSITION ON THIS TOPIC.)

II.D.--THROUGH II.D.3.--NO CHANGE.

III.--HEADING CHANGED AS GOR OBJECTS TO USE OF WORD "BUSINESS".
III.A.--NOW III.B. GOR WILL BE PREPARED TO DISCUSS OUR ITEMS
III.A.1. AND III.A.2. UNDER THIS POINT. FOTA AGAIN SAID GOR
OBJECTS TO SPECIFYING WHAT WILL BE DISCUSSED, I.E., OUR III.A.1.,

EVEN THOUGH GOR AGREES TO DISCUSS IT.

III.B.--CHANGED TO III.C.

III.C.--CHANGED TO III.D.

III.C.1.--MOVED TO III.D.1. WITH CHANGE IN LANGUAGE.

III.C.2.--NOW III.D.2. IWHT CHANGE IN LANGUAGE.

III.C.3.--NOW III.D.3.

III.C.4.--NOW III.E. WITH EXPANDED HEADING.

III.C.4.A.--NOW III.E.1.

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III.C.4.B.--NOW III.E.2.

III.C.4.C.--NOW III.E.3.

III.C.5.E.--PART OF III.E.

III.D.--NOW III.F.

ADDITION III.A.--REPORT OF COUNCIL HAS TO BE LISTED IN AGENDA EVEN THOUGH GOR WISHES HAVE ROSENTHAL MAKE PRESENTATION IN OPENING PLENARY SESSION.

- 4. COMMENT: EMBOFFS WILL MEET AGAIN WITH SAME MFT OFFICIALS ON MORNING OF SEPTEMBER 13. PLAN IS TO BE IN AGREEMENT ON AGENDA FOR JOINT COMMISSION MEETING PRIOR TO WORKING DINNER THAT SAME EVENING. IF THERE ARE SUBSTANTIVE DIFFERENCES ON AGENDA ITEMS, THEN AMBASSADOR AND PATAN COULD ATTEMPT TO RESOLVE THEM. AMBASSADOR NICOLAE HAD TO RETURN TO U.S. AND WILL NOT BE AT SEPTEMBER 13 MEETING. FODOR WILL, HOWEVER, BE AT DINNER.
- 5. ACTION REQUESTEBZC FOR OUR SEPTEMBER 13 MORNING MEETING, REQUEST WE BE PROVIDED WITH WASHINGTON REACTION TO GOR COUNTER DRAFT AGENDA.
  BARNES

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# Message Attributes

Automatic Decaptioning: X Capture Date: 01-Jan-1994 12:00:00 am

Channel Indicators: n/a

**Current Classification: UNCLASSIFIED** 

Concepts: MEETING AGENDA, ECONOMIC COOPERATION, MEETINGS

Control Number: n/a

Copy: SINGLE Sent Date: 08-Sep-1977 12:00:00 am Decaption Date: 01-Jan-1960 12:00:00 am

Decaption Note:

Disposition Action: RELEASED Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW

Disposition Date: 22 May 2009 Disposition Event:

Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977BUCHAR06633
Document Source: CORE
Document Unique ID: 00

**Document Unique ID: 00** 

Drafter: n/a Enclosure: n/a Executive Order: N/A

Errors: N/A **Expiration:** 

Film Number: D770325-0708

Format: TEL From: BUCHAREST Handling Restrictions: n/a

Image Path: ISecure: 1

Legacy Key: link1977/newtext/t19770988/aaaacvug.tel

Line Count: 255 Litigation Code IDs: Litigation Codes:

Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM

Message ID: b679aa4a-c288-dd11-92da-001cc4696bcc

Office: ACTION EUR

Original Classification: LIMITED OFFICIAL USE Original Handling Restrictions: n/a Original Previous Classification: n/a Original Previous Handling Restrictions: n/a

Page Count: 5
Previous Channel Indicators: n/a

Previous Classification: LIMITED OFFICIAL USE Previous Handling Restrictions: n/a Reference: 77 STATE 211954, 77 BUCHAREST 6201

Retention: 0

Review Action: RELEASED, APPROVED Review Content Flags: Review Date: 09-Mar-2005 12:00:00 am

Review Event:

Review Exemptions: n/a **Review Media Identifier:** Review Release Date: n/a Review Release Event: n/a **Review Transfer Date:** Review Withdrawn Fields: n/a

SAS ID: 1352881 Secure: OPEN Status: NATIVE

Subject: DRAFT AGENDA FOR FOURTH SESSION OF JOINT ECONOMIC COMMISSION TAGS: ECON, EEWT, RO
To: STATE COM

Type: TE

vdkvgwkey: odbc://SAS/SAS.dbo.SAS\_Docs/b679aa4a-c288-dd11-92da-001cc4696bcc

Review Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009

Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009